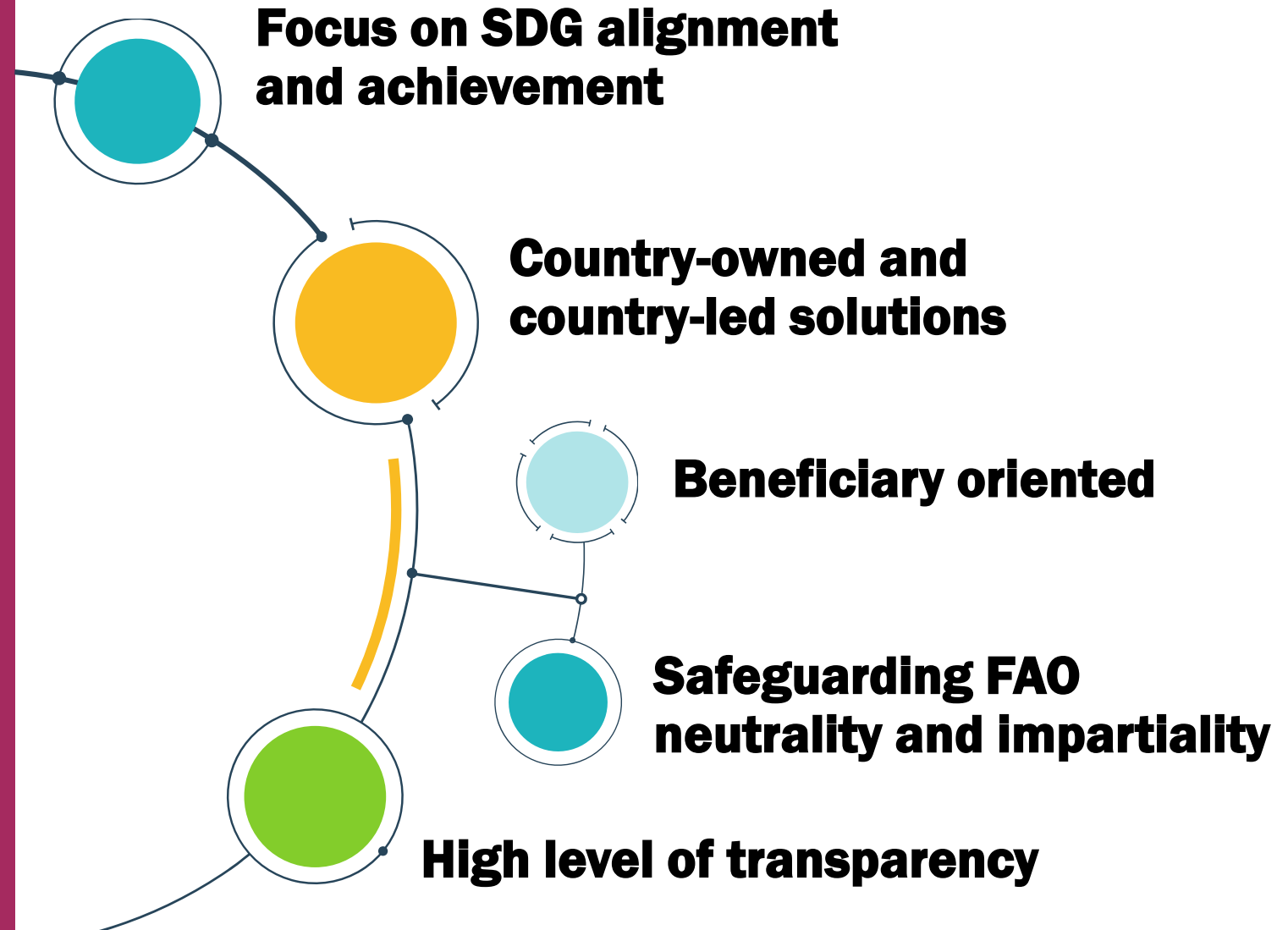




# STDF, 8 September 2021



# New vision and approach



**Micro, small and medium enterprises (MSMEs)**



**Large national and multi-national companies**



**Producers organisations and cooperatives**



**Financial institutions**



**Farmers and farmers' organizations**



**Industry, trade associations and consortia**



**Philanthropic foundations**



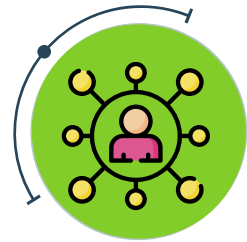
**Private Sector?**



# How we engage



**CONNECT Portal**



**Private Sector  
Advisory Group (PSAG)**



**Staff Guide and  
capacity development**

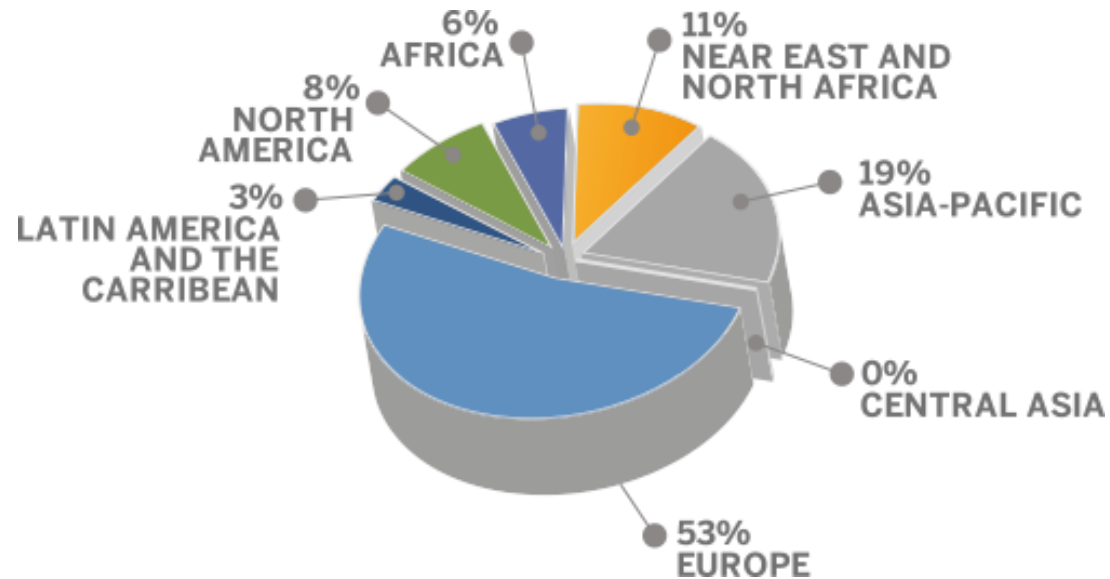


**Streamlined and fit-for-purpose  
due diligence**

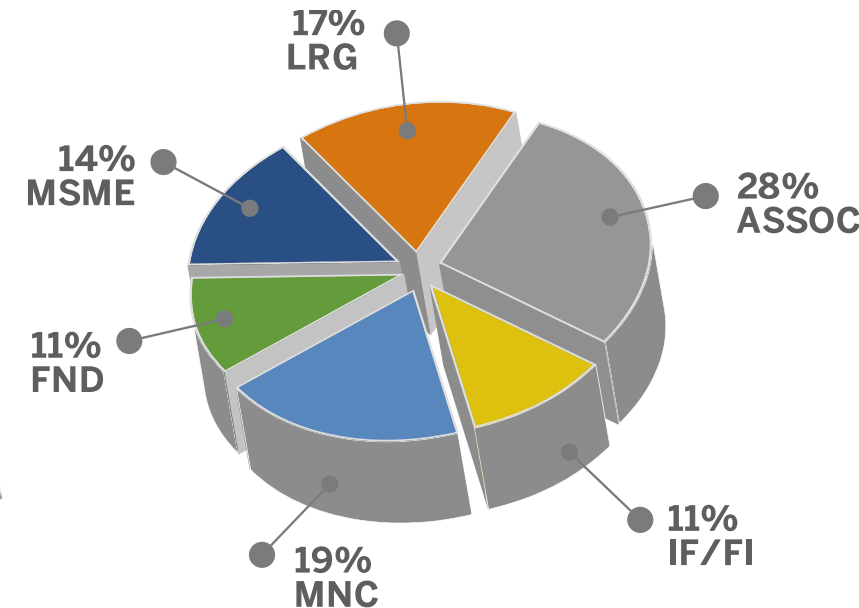
# Current PS portfolio



EXISTING ENGAGEMENTS\*\* PER REGION (% SHARE)



ENGAGEMENTS W/ PS PER TYPE OF ENTITY (% SHARE)



- European private sector entities account for a majority of engagements (53%).
- Associations, multinationals and large companies account for 64% of all private sector engagements.
- MSMEs represent 14% of the private sector partnerships portfolio.

# FRAME



## CONTACTS

90%

### Engagements

(remain informal – policy dialogues, workshops, joint events)

- Decision by Decentralised Offices
- If Logo use, then light screening

10%

### Partnerships

(formalised via legal instruments – e.g. MoUs with mutual commitment to multi-year joint workplans, Lols)

Full FRAME

# FRAME

## New Roles and Responsibilities

- Heads of Stream
- PSS
- Partnerships Officers (PSR/PSU)
- Formulators



- Head: strategic relevance
- PSS: DD and Risk Assessment
- PO: alignment to strategy
- Formulator: quality

## Independent DD Review

New Due Diligence and Risk Assessment function



### Assignment of risk tiers:

- Minimum Risk
- Low Risk
- Medium Risk
- High Risk

## Risk Management

Risk Mitigation Plan



**Impact/Benefits and Risk Mitigation Plan (IBRMP)** for ● and ●

## Engagements and Partnerships Committee (EPC)

Composition and Role



- **Policy Guidance**
- **Review and decision** on medium and high-risk cases
- **Review and decision** on low-risk cases (ad interim)



# FRAME

Screening against the **UN Exclusionary Criteria** and Corporate **High-Risk Sectors**;

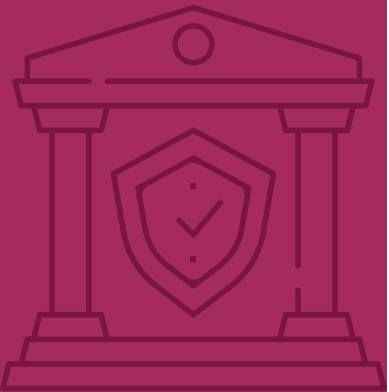
Screening the entity's commitment to the **UN Global Compact** Principles;

Identifying significant **Environmental, Social and Governance (ESG) reputational risk incidents**;

➤ Assigning color-based **risk tiers**:

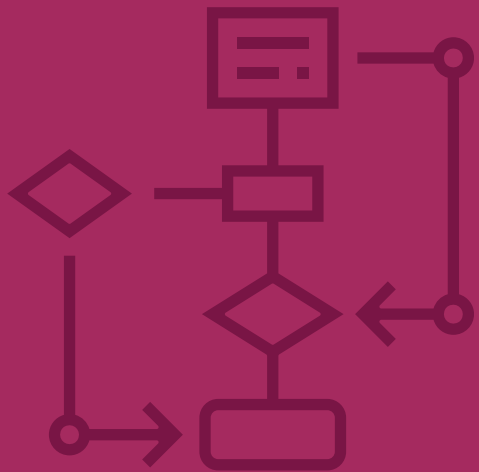
-  Minimum Risk
-  Low Risk
-  Medium Risk
-  High Risk

If  or  Formulator to provide **IBRMP** for EPC decision.





# Process: Roles and responsibilities



- **Closer technical engagement** with the private sector for more concrete, measurable results.
- **Greater role** of the **Technical Divisions, Offices, Centers, Regional/Subregional** and **Country Offices**
- **Partnership Managers (PM) function** - responsible for the management of each partnership cycle
- **Private Sector team** provides facilitation, coordination and backstopping support, monitoring the contribution of overall portfolio to the new Strategy
- **Private Sector team** - first contact point for consultation regarding the strategic alignment and engagement options

# Partnerships

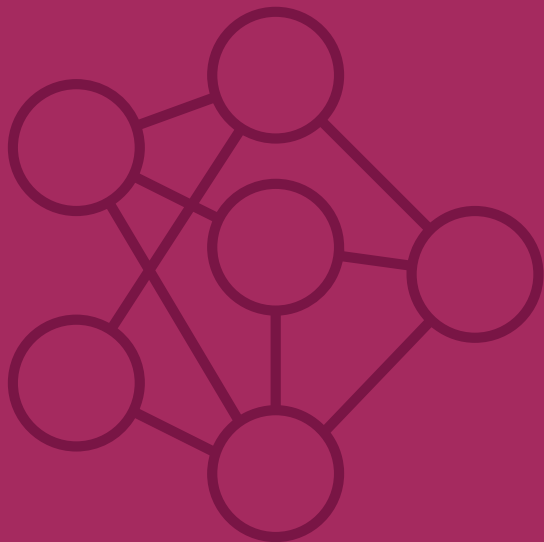



- The oldest national food manufacturing company in PNG
- A true PPP to promote inclusive and sustainable cocoa value chains benefitting smallholders via
  - Improved product quality
  - Improved cocoa storage
  - Standardised certification



- World leading multinational food company
- Establishment of an information exchange mechanism on emerging Food Safety issues.
  - a. Foresight/horizon scanning;
  - b. Food Allergens;
  - c. Food Contact Materials; and
  - d. Antimicrobial Resistance (AMR).

# CONNECT Portal







Food and Agriculture Organization  
of the United Nations


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 OPPORTUNITIES ENGAGE PARTNERSHIP CYCLE PARTNERS STORIES RESOURCES LOGIN



Connecting private  
sector partnerships  
for joint action

Why connect?

# Q&A SESSION and DISCUSSION

