The designations employed and the presentation of material in this booklet do not imply the expression of any opinion whatsoever on the part of the International Trade Centre concerning the legal status of any country, territory, city or area or of its authorities, or concerning the delimitation of its frontiers or boundaries.

This booklet has not been formally edited by the International Trade Centre.
Table of contents

Introduction to ITC Oilseed Project in Myanmar 4

Myanmar Oilseed Sector 5
- Production 5
- Export 7
- Business Opportunities 9
- ITC Project Opportunities for partnerships 9

Companies Profile
1. AH MAY HTWAR Trading Co., Ltd 12
2. AUNG KYUN THAR CO., Ltd 14
3. DUWUN OIL MILL 16
4. MAOU OAK SHAUNG International CO., Ltd 17
5. MYAY LATT THAR Co-op, Ltd 19
6. NEW GOLDEN GATE CO. Ltd 20
7. PYEI PHYO AUNG CO., Ltd 22
8. SHWE THA ZIN CO. Ltd 24
9. SOE MOE TUN edible oil production 25
10. TRIPLE NINE GREAT INTEGRITY CO., Ltd 26
11. PYAE PHYO AUNG KAUNG CO., Ltd 28

Contact Details 29
INTRODUCTION ABOUT ITC OILSEED PROJECT

Objective

Improving food safety and compliance with SPS measures to increase export revenues in the oilseeds value chain is a 3 year project (2015-2018) funded by the Standards and Trade Development Facility (STDF) of the WTO and implemented by ITC in a partnership with Myanmar Ministry of Commerce. Officially launched in October 2015, the project aims at improving food safety and compliance with SPS measures for market access in the oilseeds sector in Myanmar, a country with high agricultural production and export growth potential. This proposal is built in accordance to the implementation of the National Export Strategy (for further information visit http://www.trade.gov.mm/en/strategy_documents). The project will run until August 2018.

Beneficiaries

Direct project beneficiaries are stakeholders along the oilseeds value chain:

- Farmers in three target regions (Mandalay, Sagaing, and Magway)
- Collectors and storage facilities
- Processors
- Exporters
- Experts (including agricultural extension officers and inspectors) on food safety

Target Crops

- Sesame
- Groundnuts
- Sunflower

Grains Oil Cake

Strategy

The project strategy consists of addressing food safety and SPS-related issues along the oilseeds sector value chain through a demand and market driven approach. The project will familiarize the stakeholders interconnected at different stages of the value chain with SPS measures and support them to implement good practices and systems (Good Agriculture Practices (GAP), Good Hygiene Practices (GHP), and food safety system based on HACCP (Codex Guidelines), to improve food safety from farm to fork, and the supply capacity of safe oilseeds to the domestic, export and tourism markets.

Expected Results

- Strengthened capacity to improve compliance with GAP and SPS measures (including pest control, harvest and post-harvest practices and pesticide use) by farmers;
- Increased capacity for quality segregation of seeds and GHP at storage facilities;
- Enhanced capacity to apply food safety control systems based on GHP, GMP, HACCP in oilseed processing;
- Increased linkages along the sector value chain and to export markets.

Partners
Myanmar Oilseed Sector

PRODUCTION

Oilseeds represent a significant portion of agricultural activity in Myanmar after cereals and pulses. Notably, Myanmar is one of the world’s largest producers of oilseeds, principally sesame, groundnuts and sunflower seeds. A large variety of products is obtained from oilseeds, as grains, oil or cake resulted after oil extraction process.

<table>
<thead>
<tr>
<th>Product</th>
<th>Grains</th>
<th>Oil</th>
<th>Processed / Cake</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sesame</td>
<td>• White, black and brown/red</td>
<td>• Crude</td>
<td>• Cake for animal feed</td>
</tr>
<tr>
<td></td>
<td>• Roasted or unroasted</td>
<td>• Roasted/unroasted</td>
<td>• Human consumption</td>
</tr>
<tr>
<td></td>
<td>• Hullled or unhulled</td>
<td>• Refined</td>
<td></td>
</tr>
<tr>
<td>Groundnut</td>
<td>• Varieties: Virginia, Spanish, Valencia and Runner</td>
<td>• Crude</td>
<td>• Cake for animal feed</td>
</tr>
<tr>
<td></td>
<td>• In shell or shelled</td>
<td>• Refined</td>
<td>• Paste/butter for human consumption</td>
</tr>
<tr>
<td></td>
<td>• By size category</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Raw or blanched</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Roasted or unroasted</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sunflower</td>
<td>• By size: larger seed for in-shell roasting, medium for dehulling and small for birdseed.</td>
<td>• Crude</td>
<td>• Cake for animal feed</td>
</tr>
<tr>
<td></td>
<td>• In shell or shelled</td>
<td>• Refined</td>
<td></td>
</tr>
</tbody>
</table>

As estimated by FAO, over the 2009-2013 period Myanmar was ranking in the world at the first position for sesame seeds production (a cumulative 4,382,388mt or 19.7% of world production), at sixth for groundnuts (a cumulative 6,813,406mt) and at fifteenth for sunflower seeds (a cumulative 2,761,604mt).

- **Sesame** is the most extensively grown oilseed crop. It covers nearly 43% of the total oil crops plantation area (1.6mn hectares) and its production has been estimated to be about 50% higher than India, the following largest producer;

- **Groundnut’s** production value accounts for nearly 5% of Myanmar agriculture GDP, covering around 24% of the oilseed crops plantation area in the country. The oil content of these seeds (without pod) is significantly high (around 42%-56%), consequently the groundnuts are primarily used for oil extraction and domestic demand of edible oil.

**Table 1: Oilseeds production (mt) in Myanmar 2009-2013**

<table>
<thead>
<tr>
<th>Product</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
<th>2013</th>
<th>Total 2009-2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Groundnuts, with shell</td>
<td>1,304,829</td>
<td>1,362,452</td>
<td>1,399,625</td>
<td>1,371,500</td>
<td>1,375,000</td>
<td>6,813,406</td>
</tr>
<tr>
<td>Sesame seed</td>
<td>853,393</td>
<td>867,765</td>
<td>901,230</td>
<td>870,000</td>
<td>890,000</td>
<td>4,382,388</td>
</tr>
<tr>
<td>Sunflower seed</td>
<td>779,725</td>
<td>782,226</td>
<td>489,653</td>
<td>350,000</td>
<td>360,000</td>
<td>2,761,604</td>
</tr>
</tbody>
</table>

Source: FAOSTAT
Since the turn of the century, the yields for the two most important products in Myanmar’s oilseed sector, sesame and groundnuts, have registered significant improvements:

- Between 2000 and 2011 farmers in Myanmar increased sesame seed yields by 84%, compared with regional and world growth of 72% and 45% respectively. Of particular note is the jump in efficiency that followed the liberalisation of the sesame export market in 2006;
- While global yields remained relatively flat, Myanmar’s farmers have increased groundnuts seed yields by nearly 38% between 2000 and 2013. Yields in Myanmar are currently higher than the regional average and only slightly below the world average.

Table 2: Oilseeds production evolution over period 2006-2013

<table>
<thead>
<tr>
<th>Producers</th>
<th>2009-METRIC TONS</th>
<th>2010-METRIC TONS</th>
<th>2011-METRIC TONS</th>
<th>2012-METRIC TONS</th>
<th>2013-METRIC TONS</th>
<th>Total 2009-2013 METRIC TONS</th>
<th>% of world production</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Sesame seed</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>World total</td>
<td>3,966,852</td>
<td>4,390,293</td>
<td>4,744,195</td>
<td>4,441,620</td>
<td>4,756,752</td>
<td>22,299,712</td>
<td>100.0%</td>
</tr>
<tr>
<td>Myanmar</td>
<td>853,393</td>
<td>867,765</td>
<td>901,230</td>
<td>870,000</td>
<td>890,000</td>
<td>4,382,388</td>
<td>19.7%</td>
</tr>
<tr>
<td>India</td>
<td>588,400</td>
<td>893,000</td>
<td>810,000</td>
<td>685,000</td>
<td>636,000</td>
<td>3,612,400</td>
<td>16.2%</td>
</tr>
<tr>
<td>China, mainland</td>
<td>621,957</td>
<td>587,000</td>
<td>605,000</td>
<td>623,000</td>
<td>588,000</td>
<td>3,024,957</td>
<td>13.6%</td>
</tr>
<tr>
<td>Sudan (former)</td>
<td>318,000</td>
<td>248,000</td>
<td>363,000</td>
<td>187,000</td>
<td>562,000</td>
<td>1,678,000</td>
<td>7.5%</td>
</tr>
<tr>
<td>United Republic of Tanzania</td>
<td>90,000</td>
<td>144,420</td>
<td>357,162</td>
<td>456,000</td>
<td>420,000</td>
<td>1,467,582</td>
<td>6.6%</td>
</tr>
<tr>
<td><strong>Groundnuts with shell</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>World total</td>
<td>37,149,693</td>
<td>42,728,783</td>
<td>40,573,654</td>
<td>40,475,314</td>
<td>45,225,334</td>
<td>206,152,776</td>
<td>100.0%</td>
</tr>
<tr>
<td>China, mainland</td>
<td>147,092</td>
<td>15,464,00</td>
<td>16,046,00</td>
<td>16,800,00</td>
<td>16,860,00</td>
<td>80,057,929</td>
<td>38.8%</td>
</tr>
<tr>
<td>India</td>
<td>5,428,500</td>
<td>8,265,000</td>
<td>6,964,000</td>
<td>4,695,000</td>
<td>9,472,000</td>
<td>34,824,500</td>
<td>16.9%</td>
</tr>
<tr>
<td>Nigeria</td>
<td>2,977,620</td>
<td>3,799,240</td>
<td>2,962,761</td>
<td>3,071,000</td>
<td>3,000,000</td>
<td>15,810,621</td>
<td>7.7%</td>
</tr>
<tr>
<td>United States of America</td>
<td>1,674,500</td>
<td>1,885,510</td>
<td>1,659,510</td>
<td>3,057,850</td>
<td>1,893,000</td>
<td>10,170,370</td>
<td>4.9%</td>
</tr>
</tbody>
</table>

Source: FAOSTAT
Myanmar

<table>
<thead>
<tr>
<th>Country</th>
<th>Grains</th>
<th>Oil</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Quantity (kg)</td>
<td>Value (USD)</td>
</tr>
<tr>
<td></td>
<td>1,304,829</td>
<td>1,362,452</td>
</tr>
<tr>
<td></td>
<td>6,813,406</td>
<td>3.3%</td>
</tr>
</tbody>
</table>

Sunflower seed

<table>
<thead>
<tr>
<th>Country</th>
<th>Grains</th>
<th>Oil</th>
</tr>
</thead>
<tbody>
<tr>
<td>World total</td>
<td>32,879,89</td>
<td>31,532,68</td>
</tr>
<tr>
<td>Ukraine</td>
<td>9,110,50,48</td>
<td>8,670,500</td>
</tr>
<tr>
<td>Russian Federation</td>
<td>10,534,00</td>
<td>9,697,450</td>
</tr>
<tr>
<td>Argentina</td>
<td>3,483,347</td>
<td>3,671,748</td>
</tr>
<tr>
<td>China. mainland</td>
<td>4,955,641</td>
<td>2,298,000</td>
</tr>
<tr>
<td>France</td>
<td>1,716,299</td>
<td>1,635,593</td>
</tr>
</tbody>
</table>

Source: FAOSTAT

EXPORT

According to the Ministry of Commerce, exports from Myanmar for the oilseeds sector over the period 2015 to 2016 are mostly concentrated on grains (99.8% of exports value), principally of sesame seeds representing 87.9% of the total grains export value.

By the same token, oil exports are dominated by sesame (99.8% of total oil export value).

China is the main destination market for sesame seeds and groundnuts, it absorbs 89% and 88% of Myanmar’s exports respectively. South Korea is the largest importer of sesame oil from Myanmar with 99% of total exports. Oilcake remains at a local market level.

Table 4: Current export markets from Myanmar 2015-2016

<table>
<thead>
<tr>
<th>Importers</th>
<th>Grains</th>
<th>Oil</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Quantity (kg)</td>
<td>Value (USD)</td>
</tr>
<tr>
<td>Sesame</td>
<td></td>
<td></td>
</tr>
<tr>
<td>China</td>
<td>619,120,270</td>
<td>819,640,676</td>
</tr>
<tr>
<td>Ireland</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Jamaica</td>
<td>108,000</td>
<td>151,200</td>
</tr>
<tr>
<td>Japan</td>
<td>972,500</td>
<td>2,173,400</td>
</tr>
<tr>
<td>Malaysia</td>
<td>1,020,00</td>
<td>1,530</td>
</tr>
<tr>
<td>Netherlands</td>
<td>18,000</td>
<td>23,400</td>
</tr>
<tr>
<td>Singapore</td>
<td>46,120,544</td>
<td>75,216,407</td>
</tr>
<tr>
<td>Somalia</td>
<td>100,000</td>
<td>160,000</td>
</tr>
<tr>
<td>South Korea</td>
<td>12,352,600</td>
<td>21,386,486</td>
</tr>
<tr>
<td>Thailand</td>
<td>663,700</td>
<td>940,733</td>
</tr>
<tr>
<td>Total</td>
<td>679,456,634</td>
<td>919,693,833</td>
</tr>
</tbody>
</table>

Groundnuts

<table>
<thead>
<tr>
<th>Importers</th>
<th>Grains</th>
<th>Oil</th>
</tr>
</thead>
<tbody>
<tr>
<td>China</td>
<td>88,564,000</td>
<td>111,119,858</td>
</tr>
<tr>
<td>Ireland</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

Table 5: TOP EU Agri-Food imports from Myanmar in 2015

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Rice</td>
<td>4</td>
<td>7</td>
<td>12</td>
<td>47</td>
<td>69</td>
<td>72.6</td>
<td>46.8</td>
</tr>
<tr>
<td>Vegetables, fresh, chilled and dried</td>
<td>11</td>
<td>7</td>
<td>7</td>
<td>15</td>
<td>20</td>
<td>21.1</td>
<td>33.3</td>
</tr>
<tr>
<td>Oilseeds, other than soyabeans</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>4</td>
<td>4.2</td>
<td></td>
</tr>
<tr>
<td>Tropical fruit, fresh or dried, nuts and spices</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>1</td>
<td>1</td>
<td>1.1</td>
<td></td>
</tr>
</tbody>
</table>

Source: Agri-Food trade statistical factsheet European Union – Myanmar

Table 6: Evolution of TOP EU Agri-Food imports from Myanmar 2011-2015

Source: Agri-Food trade statistical factsheet European Union – Myanmar
BUSINESS OPPORTUNITIES

The oilseed and edible oil sector in Myanmar has a product portfolio with the potential to earn around USD1bn foreign currency, by exporting its high value products.\(^1\)

If producers in Myanmar can overcome current issues in terms of traceability, food safety and CSR they can turn the threats into opportunities and consequently boost production and exports volumes.

Currently, the sector is facing an increasing demand for speciality pulses, oilseeds and oils: high-potential market and sub-segments for oilseeds and pulses from Myanmar include ethnic products, (organic) certified ingredients and healthy and speciality oilseeds.

Moreover, there are growing value addition opportunities through further processing, if international market requirements can be met. Among them, the proper extraction and hulling of sesame can be accounted, as Myanmar is one of the biggest producers of black sesame seeds (which have relatively high oil content).

Notably, thanks to the recent regulatory policies which opened the country to potential various flows of international and regional trade, the interest of the private sector in engaging in oil crops seed supply is growing. In fact, as a Least Developed Country (LDC), Myanmar benefits from the EU's Everything But Arms (EBA) scheme, part of the EU's Generalised Scheme of Preferences (GSP). EBA gives duty- and quota-free access to the EU for all their exports, except for arms and ammunition.

Establishing operational and efficient regional and national value chains, from farmers to processors and final exporters, is crucial in supporting the local business to take an active role in the global value chain, being able to supply the local demand first and reach consistent export volumes to meet with the global specifications.

ITC PROJECT OPPORTUNITIES FOR PARTNERSHIPS

- Contribute to the development of an integrated and sustainable value chain in the oilseed sector, in which all the involved stakeholders are able to adopt best practices of production and be compliant with quality standards;
- Have a direct impact on improving food safety and increasing business competitiveness, value addition and incomes along the oilseed sector value chain;
- Strengthen market linkages between buyers and suppliers of quality products;
- Provide guidance and assistance on meeting specific requirements to make the demand efficiently encounter the offer;
- Take advantage of multiple synergies established with other ongoing projects to maximize results;
- Contribute to the ultimate Sustainable Development Goals

---

Companies Profile

1. AH MAY HTWAR Trading Co., Ltd
2. AUNG KYUN THAR CO., Ltd
3. DUWUN OIL MILL
4. MAOU OAK SHAUNG International CO., Ltd
5. MYAY LATT THAR Co-op, Ltd
6. NEW GOLDEN GATE CO. Ltd
7. PYEI PHYO AUNG CO., Ltd
8. SHWE THA ZIN CO. Ltd
9. SOE MOE TUN Edible Oil Production
10. TRIPLE NINE GREAT INTEGRITY CO., Ltd
11. PYAE PHYO AUNG KAUNG CO., Ltd
# AH MAY HTWAR TRADING CO. LTD

## General Information

<table>
<thead>
<tr>
<th>Role</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Managing Director / Focal Point</td>
<td>Mr. Htay Aung (MD)</td>
</tr>
<tr>
<td>Contact details</td>
<td>Email: <a href="mailto:amhhtayaung63@gmail.com">amhhtayaung63@gmail.com</a> Phone: +95-9-785341 292</td>
</tr>
</tbody>
</table>

### Location

<table>
<thead>
<tr>
<th>Office</th>
<th>Address</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Distribution Office</strong></td>
<td>No. 93-Kha, Mya Taung Wongyi U Hmou Street, Zone 3, Hlaing Tharyar Township, Yangon, Myanmar Phone: +95-1-687 889 Fax: +95-1-687 889</td>
</tr>
<tr>
<td><strong>Production Office</strong></td>
<td>No. 18, Taung Twin Street, Aung Say Da Nar-B Ward, Magway, Myanmar Phone: +95-63-23292 Fax:+95-63-23292</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:ahmayhtwar@gmail.com">ahmayhtwar@gmail.com</a></td>
</tr>
<tr>
<td>Website</td>
<td>under processing (coming soon)</td>
</tr>
</tbody>
</table>

## Business Profile

### Key Business Details

AMH was established in 2002 with the name of our mother. The term “Ah-May” means mother in English. As we value our mom, our business is based on traditional values of oil production and we used modernized techniques to produce quality products: peanut oil and sesame oil. Currently, AMH is one of the top leading quality peanut oil and sesame oil producer in Myanmar.

- **Business Model**: Provision of quality products through whole sales and retail distributors across the nation
- **Main Activities**:
  - Peanut and Sesame Oil production
  - Trading of various beans
  - Trading of oilcakes
- **Services**: Whole sales / Retail sales / Online sales / Door to door distribution

## Products

- **Premium Peanut Oil** (1L - 2L - 3L - 6L - 9L)
- **Premium Sesame Oil** (1L - 2L - 3L - 6L - 9L)
- **Oil Cakes**
## Business Capacity

<table>
<thead>
<tr>
<th>Productivity</th>
<th>40 Tons of Peanut Oil per day</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales volume</td>
<td>20,000 Liter of Peanut Oil per day</td>
</tr>
<tr>
<td>Current customers</td>
<td>Over 2,500 distributors shops across Myanmar</td>
</tr>
</tbody>
</table>

## Financial

Capital investment $11.8 Million

## Human Resources

150 Full-time employees and over 500 part-time employees

## Quality management

<table>
<thead>
<tr>
<th>Certificates</th>
<th>ISO 9001 (2008)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Laboratory testing</td>
<td>Available upon request</td>
</tr>
<tr>
<td>Awards</td>
<td>President’s Award on Capable Citizen Entrepreneur (2014)</td>
</tr>
</tbody>
</table>

*The company is currently undertaking the ITC program to implement HACCP system and obtain certification*
AUNG KYUN THAR CO. LTD

General Information

Managing Director / Focal Point  
U See Kyin

Location  
No. 94/95, Bayint naung Road, Zone 3, Shwe Pyi Thar Township, Myanmar

Email  
skyin@akttrading.com ; hlin@akttrading.com

Phone  
(951) 383396, 383397, 384942

Fax  
(951) 384943

Website  
http://www.akttrading.com/

Year of establishment  
11th March 1992

Affiliates Companies

- SKT General Trading fte. Ltd., Singapore
- MJL & AKT petroleum Co., Ltd., Yangon, Myanmar
- AKT HOLDINGS Co., Ltd., Yangon, Myanmar
- Main Land general Trading Co., Ltd., Yangon, Myanmar
- Republic of Union of Myanmar Federation of Chambers of Commerce and Industry (UMFCCI)

Membership

- Myanmar Pulses, Beans & Sesame Seeds Merchants Association (MPBSA)

Access to Finance

Foreign Currency:
- Myanmar Investment and Commercial Bank (M.I.C.B)
- O.C.B.C., Singapore
- U.O.B., Singapore

Local Currency:
- Kanbawza Bank Ltd., Yangon, Myanmar
- Asia Green Development Bank, Yangon, Myanmar
- Yoma Bank Ltd., Yangon, Myanmar

Business Profile

Key Business Details

With our experiences, hardworking, commitment and established network, Aung Kyun Thar Co., Ltd. and its affiliate companies is aiming to become a leading exporter of Agriculture products in Myanmar and to accelerate the economy of re-forming the country. Our mission is to provide best quality and best services with our sincerity and commitment that leads to gain ultimate profits of our customers and to extend our competitiveness to be fit with rapid changing market-oriented economy. As a profit oriented organization, our major objectives include to do business with mutual benefits with our customers and long term growth of the company. Our medium term objective is to make the company be responsible for 30% of Myanmar agriculture produces export sector to South Korea & Japan and to earn market share of 20% in Myanmar Tyre and Lubricants markets in year 2016.

Products

- Black Sesame Seeds
- White Sesame Powder
- Green Mung Beans

Exports

- Japan
- Korea
- China
- Europe
- Middle East

Main Destination Markets
Exports Capacity (*annual*)

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Export (MT)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2014</td>
</tr>
<tr>
<td>Black Sesame</td>
<td>2500</td>
</tr>
<tr>
<td>White Sesame Powder</td>
<td>3500</td>
</tr>
</tbody>
</table>

Exports Capacity (*monthly*)

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Jan</th>
<th>Feb</th>
<th>Mar</th>
<th>Apr</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>Aug</th>
<th>Sept</th>
<th>Oct</th>
<th>Nov</th>
<th>Dec</th>
</tr>
</thead>
<tbody>
<tr>
<td>Black Sesame</td>
<td>500</td>
<td>500</td>
<td>400</td>
<td>400</td>
<td>300</td>
<td>300</td>
<td>100</td>
<td>300</td>
<td>500</td>
<td>800</td>
<td>800</td>
<td>800</td>
</tr>
<tr>
<td>White Sesame Powder</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
</tr>
</tbody>
</table>

Facilities

- 80,000 sq-ft warehouse
- Latest gravity separators and color sorting machines, electro-magnetic de-stoners, fully equipped roaster and grinder.

Human Resources

- 250 employees

Quality Management

Laboratory Testing and Certificates

*The company is currently undertaking the ITC program to implement HACCP system and obtain certification*
# DUWUN OIL MILL

## General Information

| Managing Director / Focal Point | No. E 10/2, Bayinnaung Road, Industrial Zone 1, Mandalay, Myanmar. |
| Location | No.21/2 (B), btw 33 x 34, 69 x 70 St, Mandalay. |
| Mill | duwunmdy@gmail.com |
| Office | 0095235035 |
| Email | https://www.facebook.com/Duwun-Mandalay-Oil-Mill-248504651953143/ |
| Phone |  |
| Website |  |
| Year of establishment |  |

## Business Profile

### Key Business Details

Duwun Oil Mill has been established since 1989. Our vision is to guarantee and promote consumer's health. As it is only a small scale industry, it can produce more fresh and better quality products. Our mill possesses geographical opportunity as it is situated in Mandalay Region where fresh raw materials from neighbouring states and Regions can be achieved easily all seasons.

### Products

- **Premium Peanut Oil.** (0.4 kg, 0.8 kg, 1.6 kg)
- **Premium Sesame Oil.** (0.4 kg, 0.8 kg, 1.6 kg)
- **Oil cake**

### Services

- Whole sales
- Retail sales
- Door to door distribution

### Business Capacity

- 100 tons of peanut oil per month.
- 100 tons of sesame oil per month.
- 100 tons of peanut cake per month.
- 100 tons of sesame cake per month.

### Quality Management

Now all products are in codex standard quality. Lab tests are taken monthly at MITS (Myanmar Inspection and Testing Services Ltds.) Lab.

- FDA (Myanmar)
- Processing HACCP
- CSR: Global Compact network Myanmar

*The company is currently undertaking the ITC program to implement HACCP system and obtain certification*
General Information
Managing Director / Focal Point: U Sai Ba Nyan
Location
Main office: No. 182/194, Room 3 (D-E-F), Botahtaung Pagoda Road, Pazundaung Township, Yangon, Myanmar
Factory: No. 138, Pyinsi Minthergyi Road, Dagon Port Industrial Zone, South Dagon Township, Yangon, Myanmar
Email: maouoakshaung@gmail.com, usaibanvan@gmail.com, www.maouoakshaung.com
Phone: +951 245554, +951 397312, +959 50L7990, +959 5018131
Website: www.maouoakshaung.com
Year of Establishment: 2001

Business Profile
Key Business Details
We have been started with domestic distribution of agricultural crops such as sesame, sunflower, corn and beans from tropical zones and Shan State. We discovered some distinct characters of those crops of different ecological zones through a decade-long experience and approached for export to neighboring markets, India and China. We became noticed about the quality and a bulk production of grains and seeds for export. In 2001, we established Maou Oak Shaung International CO., Ltd and a processing plant in the industrial zone near Yangon. Since then, we shifted our trend of production to the food safety and quality to fulfill the standards of Asia & Europe. Moreover, we established owned farms for self-supply and demonstration of good agricultural practices to local farmers. Now, the Company have grown to a network of 10 regional collectors, more than 350 contract farmers and boasts a long term relation with the Japanese Companies for export of Sesame, Green Mung Bean, Butter Bean, Red kidney Bean, Bocate Bean, Matpe, and Toor Whol.

Company Highlights
- Black Sesame – export to Japan for about 16 years at 3000 to 3500 tonnes per year
- Green Mung Bean – export to the Netherland for 2 years in 20-- & 20—at 350- 500 tonnes per year

Products
Exported
- Black Sesame Seeds
- Butter Beans
- Red Kidney Beans
- Bocate Beans
- Black Matpe
- Green Maung Beans
- Peyin

Production Capacity (Seasonal)
- Black Sesame: all year-round (peak season September-February)
- Green Mugbean: 5 months (January-June when the fresh harvest is available, though it is available throughout a year)
# Exports

## Main Countries
- Japan
- Netherlands
- Russia

## Exports Capacity (*annual*)

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Export (MT)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2014</td>
</tr>
<tr>
<td>Black Sesame Seeds</td>
<td>1121</td>
</tr>
<tr>
<td>Butter Beans</td>
<td>105</td>
</tr>
<tr>
<td>Black Matpe</td>
<td>105</td>
</tr>
<tr>
<td>Brown Sesame seeds</td>
<td>304</td>
</tr>
<tr>
<td>White Sesame seeds</td>
<td>37.6</td>
</tr>
<tr>
<td>Toor Whole Red</td>
<td>264</td>
</tr>
<tr>
<td>Red Kidney Bean</td>
<td>50</td>
</tr>
<tr>
<td>Green Mung Bean</td>
<td></td>
</tr>
<tr>
<td>Bocate Beans</td>
<td>63</td>
</tr>
<tr>
<td>Bamboo Beans</td>
<td>84</td>
</tr>
<tr>
<td>Peyin Beans</td>
<td>21</td>
</tr>
</tbody>
</table>

## Exports Capacity (*monthly*)

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Jan</th>
<th>Feb</th>
<th>Mar</th>
<th>April</th>
<th>May</th>
<th>Jun</th>
<th>Aug</th>
<th>Sept</th>
<th>Oct</th>
<th>Nov</th>
<th>Dec</th>
</tr>
</thead>
<tbody>
<tr>
<td>Black Sesame seeds</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
</tr>
<tr>
<td>Green Mung Bean</td>
<td></td>
<td>800</td>
<td>800</td>
<td>800</td>
<td>800</td>
<td>800</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Black Matpe</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Butter Beans</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

## Quality Management

### Laboratory Testing and Certificates

*The company is currently undertaking the ITC program to implement HACCP system and obtain certification*
# MYAY LATT THAR CO-OP LTD
*(First Top Group Co., Ltd)*

## General Information

<table>
<thead>
<tr>
<th>Role</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Managing Director</td>
<td>Myint Kyu, Managing Director</td>
</tr>
<tr>
<td>Location</td>
<td>Factory is situated at Magway division which is the main place of the oil products of Myanmar.</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:kyunichael@gmail.com">kyunichael@gmail.com</a></td>
</tr>
<tr>
<td>Phone</td>
<td>0095 1 227757 60</td>
</tr>
<tr>
<td>Website</td>
<td>-</td>
</tr>
</tbody>
</table>

## Business Profile

### Key Business Details

Paragon Myay Latt Thar is producing and trading mainly for the agriculture products. The products are sesame seeds, sesame oil, hulled sesame seeds, colour sorted sesame, roasted sesame oil, sesame powder, peanut, peanut oil and green mung bean. We export to the China, Thailand, Taiwan, Japan, Korean and Singapore. The oil factory is operating since 1990 and is situated at Magway division, which is the main place of the oil products of Myanmar, while the hulled sesame factory and roasted sesame oil factory was started in 2014. Our chairman has 60 years of experience in the agriculture business.

## Products

- **Hulled Sesame seeds**
- **Black Sesame seeds**
- **Color sorted Sesame**
- **Roasted Sesame Oil**
- **Sesame seeds** (white, brown, red)
- **Peanut** (white, red)

## Production Capacity

<table>
<thead>
<tr>
<th>Product</th>
<th>Capacity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hullled Sesame seeds</td>
<td>300 Mts per month</td>
</tr>
<tr>
<td>Color sorted seeds</td>
<td>300 Mts per month</td>
</tr>
<tr>
<td>Roasted Sesame Oil</td>
<td>190 Mts per month</td>
</tr>
<tr>
<td>Peanut</td>
<td>180 Mts per month</td>
</tr>
<tr>
<td>Sesame seeds</td>
<td>800 Mts per month</td>
</tr>
</tbody>
</table>

## Quality Management

- ISO 9001 (2008)
- FDA (Myanmar Government)
- HACCP
- GMP certificated company

*The company is currently undertaking the ITC program to implement HACCP system and obtain certification*
NEW GOLDEN GATE CO. LTD

General Information
Managing Director / Focal Point U Thein Lwin
Location No. 57-59, 4th Street, Lanmadaw Township, Yangon, Myanmar
Email newgoldengate1991@gmail.com
Phone 00951 2314373, 00951 2302138
Website -
Year of establishment 1991

Business Profile

Key Business Details
New Golden Gate is processing and exporting agriculture products such as onion, sesame seeds, beans and pulses, while imports and distributes sunflower oil and Tapioca Powder.

Company Highlights:
- The company proudly defines itself a reliable supplier of quality agriculture products at a reasonable price.

Products

Exported
- Green Mung Beans
- Black Matpe
- Black Eye Beans
- Butter Beans
- Sesame Seeds
- Bamboo Beans
- Red Kidney Beans
- Chick Peas

Imported
- Sunflower Oil
- Tapioca Powder

Exports

Main Destination Markets
- EU
- Japan
- Aesean
- Taiwan
- China, Honk Kong
- Korea
- USA

Exports Capacity (*annual)

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Export (MT)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2014</td>
</tr>
<tr>
<td>green mung beans/ split</td>
<td>15000</td>
</tr>
<tr>
<td>black matpe</td>
<td>5000</td>
</tr>
<tr>
<td>black eye beans/split</td>
<td>1300</td>
</tr>
<tr>
<td>butter beans/split</td>
<td>700</td>
</tr>
<tr>
<td>sesame seeds/powder</td>
<td>4500</td>
</tr>
<tr>
<td>bamboo beans</td>
<td>200</td>
</tr>
<tr>
<td>red kidney beans</td>
<td>150</td>
</tr>
</tbody>
</table>
### Exports Capacity (*monthly*)

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Jan</th>
<th>Feb</th>
<th>Mar</th>
<th>Apr</th>
<th>May</th>
<th>Jun</th>
<th>July</th>
<th>Aug</th>
<th>Sept</th>
<th>Oct</th>
<th>Nov</th>
<th>Dec</th>
</tr>
</thead>
<tbody>
<tr>
<td>green mung beans/split</td>
<td>500</td>
<td>2500</td>
<td>2500</td>
<td>2500</td>
<td>2500</td>
<td>1000</td>
<td>1000</td>
<td>1000</td>
<td>1000</td>
<td>1000</td>
<td>1000</td>
<td>1000</td>
</tr>
<tr>
<td>black matpe</td>
<td>1000</td>
<td>1000</td>
<td>1000</td>
<td>1000</td>
<td>1000</td>
<td>1000</td>
<td>1000</td>
<td>1000</td>
<td>1000</td>
<td>1000</td>
<td>1000</td>
<td>1000</td>
</tr>
<tr>
<td>black eye beans/split</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
</tr>
<tr>
<td>butter beans/split</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>sesame seeds/powder</td>
<td>600</td>
<td>600</td>
<td>600</td>
<td>600</td>
<td>600</td>
<td>600</td>
<td>600</td>
<td>600</td>
<td>600</td>
<td>600</td>
<td>600</td>
<td>600</td>
</tr>
<tr>
<td>bamboo beans</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>red kidney beans</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
</tr>
</tbody>
</table>

### Quality Management

The Best Myanmar Business Award for Exports (2013)

*The company is currently undertaking the ITC program to implement HACCP system and obtain certification.*
PYEI PHYO AUNG CO., Ltd

General Information

Managing Director / Focal Point  Mr. Min Zaw (Director)

Location  Main Office : No. 74, Second Floor, Wadan Street, Lanmadaw Township, Yangon, Myanmar.

Email  ppaoffice@gmail.com

Phone  0095 95 1223097, 228584, 211124, 2316119, 2316260

Website  www.ppagroups.com

Year of establishment  5th March 1991

Company Registration Number  612/1990-1991

Affiliated Companies

- Paddy Continent Trading Co., Ltd.
- Royal Jasmine General Trading Co., Ltd.
- Paddy World Co., Ltd.
- Republic of Union of Myanmar Federation of Chambers of Commerce and Industry (UMFCCI).

Membership

- Myanmar Pulses, Beans and Sesame Seeds Merchants Association (MPBSMA).

Business Profile

Key Business Details

Our company, Pyei Phyo Aung Co., Ltd has established since 1991. Our main aim is to fulfil our customers’ requirements and satisfaction with food safety and quality commitment. We produce the quality products by processing with modernized gravity machine sets and colour sorters in accordance with food safety and quality standard of Europe and Asian Countries.

Products

Exported

- Sesame Seeds (Black, White, Red, Brown)
- Roasted Sesame Powder
- Green Mung Bean
- Black Mapte
- Butter Bean
- Bamboo Bean
- Black Eye Bean
- Brown Bean (Cow Pea)
- Red Kidney Bean
- Sultani

Imported

- RBD Palm Olein
- Sunflower Oil
- Soya Bean Oil
- Sweetened Condensed Milk
- Evapourated Milk

Exports

Main Destination Markets

- Japan
- South Korea
- China
- European Countries
- Taiwan
- Malaysia
- Indonesia
- Philippines
- Vietnam
- Thailand
- Singapore
### Exports Capacity (*annual*)

<table>
<thead>
<tr>
<th>Products</th>
<th>2014 (April) - 2015 (March)</th>
<th>2015 (April) - 2016 (March)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sesame Seeds</td>
<td>2,647.00</td>
<td>3,841.17</td>
</tr>
<tr>
<td>Green Mung Beans</td>
<td>10,305.75</td>
<td>4,588.68</td>
</tr>
<tr>
<td>Roasted Sesame Powder</td>
<td>2,686.00</td>
<td>1,096.50</td>
</tr>
<tr>
<td>Black Mante</td>
<td>7,963.15</td>
<td>3,222.25</td>
</tr>
<tr>
<td>Sultani Beans</td>
<td>204.00</td>
<td>-</td>
</tr>
<tr>
<td>Niger Seeds</td>
<td>1,102.00</td>
<td>232.90</td>
</tr>
<tr>
<td>Bamboo Beans</td>
<td>1,075.00</td>
<td>186.00</td>
</tr>
<tr>
<td>Black Eye Beans</td>
<td>1,131.75</td>
<td>260.75</td>
</tr>
<tr>
<td>Brown Beans</td>
<td>50.00</td>
<td>48.00</td>
</tr>
<tr>
<td>Butter Beans</td>
<td>789.00</td>
<td>368.80</td>
</tr>
<tr>
<td>Lab Lab Beans</td>
<td>3.25</td>
<td>5.50</td>
</tr>
<tr>
<td>Red Kidney Beans</td>
<td>180.00</td>
<td>15.00</td>
</tr>
<tr>
<td><strong>TOTAL (MT)</strong></td>
<td><strong>28,136.90</strong></td>
<td><strong>13,865.55</strong></td>
</tr>
</tbody>
</table>

### Processing capacity
- 100 M/T per shift per day
- 200 M/T per day (two shifts)
- 6000 M/T per month
- 72000 M/T per year

### Facilities
- 6 sets of cleaning machines
- 5 sets of Color Sorters
- 88000 Sq-ft Warehouse Space

### Quality Management

**Laboratory Testing and Certificates**
- ISO 9001:2015
- FDA (Myanmar)

*The company is currently undertaking the ITC program to implement HACCP system and obtain certification*
General Information

Managing Director / Focal Point
Location: No. 17/18, Bahosi Housing, Bogoye Aung San Road, Lanmadaw Tsp, Yangon, Myanmar
Email: stzseinthan@gmail.com
Phone: 0095 224581, 226259, 223453, 223493
Fax: 095-1-226654
Website: http://www.etrademyanmar.com.mm/STZ/

Business Profile

Products

Myanmar White Sesame Seeds / Black Sesame Seeds (Science)
Premium Colour Sortex Quality Purity 99.95%
(1) Other Colour Seeds 2.00% Max
(2) Oil Content 48.00% Min
(3) Moisture Content 8.00% Max
(4) F.F.A (Free Fatty Acid) 2.00% Max
(5) Damaged Seeds 2.00% Max
(6) Foreign Matters 1.00% Max

Grade I
Myanmar White Sesame Seeds / Black Sesame Seeds / Yellow Sesame Seeds
(1) Other Colour Seeds 5.00% Max
(2) Oil Content 48.00% Min
(3) Moisture Content 8.00% Max
(4) F.F.A (Free Fatty Acid) 2.00% Max
(5) Damaged Seeds 2.00% Max
(6) Foreign Matters 2.00% Max

Grade II
Oil Grade (Brown Sesame Seeds / Yellow Sesame Seeds / White Sesame Seeds)
(1) Other Colour Seeds 10.00% Max
(2) Oil Content 48.00% Min
(3) Moisture Content 8.00% Max
(4) F.F.A (Free Fatty Acid) 2.00% Max
(5) Damaged Seeds 2.00% Max
(6) Foreign Matters 2.00% Max

Hulled Sesame Seeds
Premium Colour Sortex Quality, Auto Dried
Purity 99.95%
(1) Other Colour Seeds 1.00% Max
(2) Oil Content 50.00% Min
(3) Moisture Content 8.00% Max
(4) F.F.A (Free Fatty Acid) 2.00% Max
(5) Damaged Seeds 2.00% Max
(6) Foreign Matters 1.00% Max

*The company is currently undertaking the ITC program to implement HACCP system and obtain certification*
SOE MOE TUN EDIBLE OIL PRODUCTION CO. LTD

**General Information**

Managing Director / Focal Point  
Tun Tun Oo, General Manager

Location  
No (79), Ayeik Thar Road, Industrial Zone, Monywa

Email  
tuntunoosoemoetun@gmail.com

Phone  
0095-7121445, 92130445, 09-974112777

Website

Year of establishment  
1989

**Business Profile**

**Products**

- Pure Ground Nut Oil

**Production Capacity**

240 Ton / month

**Financial**

Capital Investment  
0.1 million USD

**Exports**

Exports Capacity (*monthly)  
- September to April 300 Tons / month
- May to August 200 Tons / month

**Quality Management**

Laboratory Testing and Certificates

*The company is currently undertaking the ITC program to implement HACCP system and obtain certification*
TRIPLE NINE GREAT INTEGRITY CO., Ltd

General Information
Managing Director / Focal Point
Location Myingyan District, Mandalay Region
Email tripleneoilmill@gmail.com
Phone
Website www.tripleninegreatintegrity.com
Year of establishment

Business Profile

Key Business Details
The Triple Nine Great Integrity Trading Co. Ltd. was originally established in 1989 by the name of the Triple Nine Cooking Oil Mill and it gradually developed. Its company registration No. is 4555 and it received the company registration certificate on 25th January, 2013. The Triple Nine Great Integrity Trading Co. Ltd. is a company owned by family. It was opened successfully and ceremoniously on 27th March, 2013. It buys farming products daily from farmers who grow crops in 75 villages of Myingyun Township by Myingyun market standard rate. It specialized in providing local farmers with better cleaner seeds and better price. It also focused on selling other sets of products such as fertilizers and agriculture-used instruments by system of later payment when crops are produced and sold. Townships in Myingyun District, Mandalay Region are where farming products are mainly produced. They are formed with 19 quarters, 66 village tracts and 185 small villages where about 4500 households and population of nearly 50000 are living. Most people mainly work in farming. Therefore the Triple Nine Maha Thamadhi Trading Co. Ltd. is a company carrying out for development in farming sector.

Company Highlights
- We will plan to become a leading distributor of good quality seeds in 2016.
- We will try to purify varieties of bean by advance technology and export them directly to foreign countries.
- We will produce good quality purified cooking oil and export it to international markets.

CSR
- We will focus on distributing good quality seeds to local farmers.
- We will arrange to sell good quality purified cooking oil by reasonable price for consuming healthfully.
- We are competing in the market by quality.
- We will perform our business truly in price, weight, type and quality.

Activities
- Cooking Oil Purifying Mill
- Cotton Mill
- Various Beans Trading
- Breeding Food Raw Material Trading
- Construction-used Materials Trading
- Agriculture-used Materials Trading
- Transportation
- Fruits, Flower Plants and seedlings Trading
- Fruits Trading
## Products

### Varieties of Beans Trading
- Purified Peanut Oil
- Purified Sesame Oil
- Purified Cotton Seed Oil
- Purified Flowering Sesame Oil
- Purified Soya Bean Oil
- Coconut Cooking Oil
- Corn Seed
- Cotton Seed
- Pigeon Pea Seed
- Red Gram Seed
- Green Gram Seed
- Rice Corn Seed
- White Chick Pea
- S-1 Peanut Seed

### Animal Food Raw Materials Trading
- Peanut cake
- Sesame cake

### Construction Used Materials Trading

### Services
- Transport of local goods and products on time from Myingyun safely by company-owned trucks to Yangon, Mandalay, Taunggyi and Maulamyein
- Retail
- Wholesale
- Door-to-door

### Production Capacity
- 50 Tons of cooking oil per day
- 25 Tons of oilcake per day
- 10 tons of cotton per day

### Quality Management
The Triple Nine Maha Thamadhi is mainly distributing clean and good quality seeds to local farmers. It also focused on selling other sets of products such as fertilizers and agriculture-used instruments by system of later payment when crops are produced and sold.

Anyone can buy good quality seeds which are better in production such as pigeon pea seed, red gram seed, green gram seed, rice corn seed, white chick pea and S-1 peanut seed produced and sold by our company by 100% guarantee. We are serving local farmers and businesspersons by guarantee in reasonable price and quality using door-to-door transport system.

*The company is currently undertaking the ITC program to implement HACCP system and obtain certification*
# PYAE PHYO AUNG KAUNG Co., Ltd

## General Information

<table>
<thead>
<tr>
<th>Managing Director / Focal Point</th>
<th>Mr. Khin Soe (Chairman)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Location</td>
<td>Yangon, Myanmar</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:khinsoe2727@gmail.com">khinsoe2727@gmail.com</a></td>
</tr>
<tr>
<td>Phone</td>
<td>(+95) 95099378</td>
</tr>
<tr>
<td>Website</td>
<td>under processing</td>
</tr>
<tr>
<td>Year of establishment</td>
<td>1991</td>
</tr>
</tbody>
</table>

## Business Profile

### Key Business Details

Pyae Phyo Aung Kaung Company Limited was established in 1992, which is the used first peanut oil packaged system and selling door to door service in Myanmar in 1994. Our main brand name "Ayeyarwady" means Myanmar's largest river "Ayeyarwady", which flows through North-South of Myanmar and supplying effectively for Myanmar people. As so, We plan to distribute our qualified Peanut Oil and Sesame Oil not only myanmar but also abroad. Our Peanut oil and Sesame oil are produced by using the best peanut seeds and sesame seeds of myanmar and by GHP, GMP systems. Company is successfully improving from 1992 to Nowaday, Company's Chairman is also a Chairman in "Myanmar Edible Oil Millers Association", whose is trying to improve Edible Oil Millers sectors in Myanmar.

## Products

### Premium Peanut Oil

- 0.25 Viss
- 0.50 Viss
- 1 Litter
- 1 Viss
- 2 Viss
- 3 Viss
- 5 Viss
- 10 Viss

## Business Capacity

- **Productivity:**
  - 30 Tons per day
  - 750 Tons per month
- **Sale Area:**
  - Distributing retail shops and Branch shops in Yangon, Mandalay, Shan State (South and North) Pegu Division, Ayeyarwad Division, Nay Pyi Taw.

## Financial

- 3 Million dollars

## Human Resources

- 180 Full-time Employees

## Quality Management

### Certificates

- FDA (Myanmar Government)
- HALA (JH /141)
- ISO 22000 (FSSC) (In progress)
Contacts Details

**PRODUCT SECTOR AMBASSADORS**

**Mr. Myint KYU**  
Ambassador Oilseeds and Grain Sector  
Myanmar Edible Oil Dealer Association  
Mobile: +95 (0)9 500 4011  
Email: kyunicheal@gmail.com

**Mr. Khin SOE**  
Ambassador Edible Oil and Oilcake Sector  
Myanmar Oil Miller Association  
Mobile: +95 (0)9 509 9378  
Email: khinsoe2727@gmail.com

**GOVERNMENT PARTNERS MYANMAR**

**Mr. Aung SOE**  
Director General, Myanmar Trade Promotion Organization, Ministry of Commerce  
Email: aungsoe2005@gmail.com  
Office: +95 (0)67 430206  
Mobile: +95 9 420 70 5778

**Ms. Thidar Win HTAY**  
Deputy Director, Myanmar Trade Promotion Organization  
Email: thidarwinhtay@gmail.com  
Office: +95 (0)67408495  
Mobile: + 95 (0)95091821

**PROJECT MANAGEMENT (ITC GENEVA)**

**Ms. Ludovica GHIZZONI**  
Adviser on Export Quality Management  
Email: ghizzoni@intracen.org  
Office: +41 (0)227300638  
Project Manager and Technical Adviser

**FIELD OFFICE (MANDALAY STATE)**

**Ms. Thit Thit LWIN**  
National Project Manager  
Email: ttlwin1@gmail.com  
+95 9 506 0902  
+95 (0)9 791 687 685

Facebook Page  
https://www.facebook.com/itcoilseedsmyanmar/

MyanTrade Website  
http://www.trade.gov.mm/en/

About ITC

ITC is the joint agency of the World Trade Organization and the United Nations. ITC assists small and medium–sized enterprises in developing and transition economies to become more competitive in global markets, thereby contributing to sustainable economic development within the framework of the Aid-for-Trade agenda and the Sustainable Development Goals.
Telephone: +41 22 730 0111
Street address: ITC, 54-56, rue de Montbrillant, 1202 Geneva, Switzerland
Postal address: ITC, Palais des Nations, 1211 Geneva 10, Switzerland
Internet: www.intracen.org