### The International Plant Protection Convention

12<sup>th</sup> Session of the Commission on Phytosanitary
Measures of the IPPC

Side Session

Evaluating the economic impacts of wood packaging standards on African exports: the case of ISPM 15

Elissaios Papyrakis
International Institute of Social Studies

Luca Tasciotti

School of Oriental and African Studies (SOAS)

London - UK

The Hague – the Netherlands

08 April 2017 Incheon, South Korea





## **Outline**

Project on ISPM 15 and the standard in a nutshell;

Objectives of the project;

Main preliminary results and policy implications.





## **About the project**

- Implementation of the International Standard on Phytosanitary Measures, ISPM 15 (Regulation of wood packaging material in international trade): an empirical analysis of how the regulation affects the economy of a group of countries in Africa;
- The project has been funded by the Standard for Trade and Development Facility (STDF), and it received support from the IPPC, NPPOs (Botswana, Cameroon, Kenya and Mozambique) and IAPSC;
- Project value amounts to 327,000 USD with a STDF contribution of 278,000;
- Project will end in August 2017.





### **ISPM 15** in a nutshell

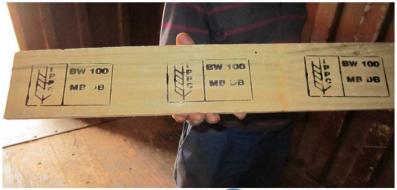
International Standards For Phytosanitary Measures No. 15 has been developed and adopted by the CPM;

The standard aims at reducing the risk of introduction of quarantine pests associated with the movement of WPMs;

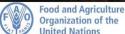
Treatments available for WPM are the **heat treatment** and the fumigation using with **methyl bromide**.











## **Objective of the ISPM15**

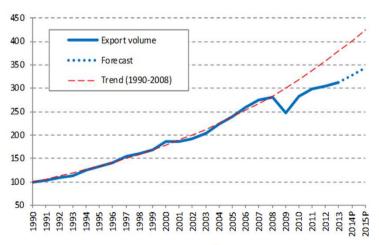
More plant pests were appearing in places where they were never seen before;

An estimated 10–16% of global harvest is lost every year to plant pests;

The cost of these losses is about US\$220 billion;

Trees destruction also affects human health (asthma, stress, cholesterol levels).









## **Objectives of the project**

- Review the procedures/legislations/controls each of the 4 countries have put in place to implement ISPM 15;
- Measure the cost related to the ISPM 15 implementation;
- Study the effects that ISPM 15 has had on the value/amount of exports/imports in the past 15 years;
- Measure whether ISPM 15 has overall generated losses/benefits.





## Methodology

**Qualitative information** have been collected by interviewing several stakeholders;

Macro data on the trade flow and data on the trading partners have been collected;

**Micro data** have been gathered using structured surveys directed to WPM treatment facilities.





## Stakeholders interviewed







# Qualitative interviews: some preliminary results

Phytosanitary **inspections** of goods different from fruits/vegetables are not always enforced; hence WPMs carrying goods different from fruits/vegetables are not inspected;







Jumber of imported WPM	Share of imported WPM to be inspected
10	Inspect all the units
1-100	10% or 5 units minimum
.01-1000	2% or 10 units minimum
1000	1% or 20 units minimum







# Qualitative interviews: some preliminary results

Phytosanitary inspections of goods different from fruits/vegetables are not always enforced; hence WPMs carrying goods different from fruits/vegetables are not inspected;

NPPO sometimes fails in auditing the WPMs treating facilities:

- i. the NPPO does not have enough resources;
- ii. the WPM treatment facility does not communicate the NPPO when the treatment is done;

Readability of the stamp.





# Non-readable stamp













# Qualitative interviews: some preliminary results

No record of invasive alien species nor of WPM interceptions;

There are a number of facilities in each country repairing broken WPM

→ the end result looks like a treated WPM;





# Re-assembled (un)treated WPM













# Qualitative interviews: some preliminary results

No record of invasive alien species nor of WPM interceptions;

There are a number of facilities repairing broken WPM

→ the end result looks like a seemingly treated WPM;

No clear communications between NPPOs and the other stakeholders about the standard existence and implementation.





## **ISPM15** official introduction



REPÚBLICA DE NOÇAMBIQU

#### MINISTÉRIO DA AGRICULTURA DIRECÇÃO NACIONAL DE SERVIÇOS AGRÁRIOS

#### Anuncio

A Direcção Nacional de Serviços Agrários, toma público que de acordo com o Padrão Fitossanitário Internacional na 15, estabelecido ao abrigo da Convenção Fitossanitaria Internacional-IPPC/FAO, toda a madeira usada para como embalagem, assim como paletes que condicionam produtos para a exportação estão sujeitas a um pré tratamento por fumigação com o brometo de metilo ou tratamento a quente segundo o preconizado neste padrão.

Referir que todo o material tratado ao abrigo deste padrão deve levar um carimbo definido pelo Departamento de Sanidade Vegetal.

Assim, a Direcção Nacional de Serviços Agrários convida a todos as empresas de prectação do serviços de fumigação interescadas em implementar cota actividade para solicitarem a sua inscrição junto ao Departamento de Sanidade Vegetal, sita na Av das Forças Populares nº 3658, no recinto do IIAM, pavilhao Novo 1º andar direito, Mapluto. Telefax: 21 460591, para o seu licenciamento.

O Director Nacional

5470





# Qualitative interviews: some preliminary results

Confusion about the **treatment to be used** and the content of the stamp;

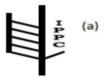




## PH3 accepted as a treatment

#### ANNEXE 1

Modèle d'estampillage des matériaux d'emballage et des emballages à base de bois destinés au commerce international



CM (b) - 000-AA-SQV(c)

YY (d)

(e) \_\_\_\_\_

(f) \_\_\_\_\_

(g) \_\_\_\_\_

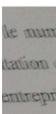
- a. Le symbole comportant l'abréviation en anglais IPPC est mis pour désigner « La Convention Internationale pour la Protection des Végétaux » en français CIPV.
- CM désigne le Code ISO du Cameroun suivi d'OOO-AA-SQV
- c. le numéro d'identification unique assigné par la Direction de la Réglementation et du Contrôle de Qualité des Intrants et Produits Agricoles à l'entreprise de fabrication ou de production des matériaux à base de bois.
- d. YY désignant le code ISO du traitement effectué.
  - HT pour traitement thermique,
  - MB pour le traitement au Bromure de Méthyle,

PH3 pour la fumigation à la phosphine.

- e. La date de traitement
- f. Le code de l'institution chargée du marquage
- g. N° du lot traité







# Qualitative interviews: some preliminary results

Confusion about the treatment to be used;

Some facilities treating WPM do not have their own ISPM-15 stamps → difficult to track them down;

NPPOs and other stakeholders believe that treated WPM will last 3 months, and after that the WPM has to be re-treated;

No communications between exporting companies and NPPOs: some exporting companies buy WPM from facilities which do not have the treating license anymore.





## **Macro: Methodology**

Macro data have been analysed using a gravity model approach which is used for estimating the trend of bilateral trade flows;

The dataset covers approximately 120 sectors since 1992, for both imports and exports;

The results are related to key exports/imports of more interest;

We will also provide a distribution of the (size of the) effect of the ISPM15 intervention across all sectors.





### Protecting the world's plant resources from pests

TABLE AT. Nelivali Exports of Collect Tea and Soil	A1. Kenyan Exports of Coffee, Tea and Sp	ices
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Dependent variable:         FE (1)         FE (2)         RE (3)           Constant         -14.49         -5.04         -13.54           Income $0.57^{***}$ $0.37^*$ $0.58^{***}$ $(0.17)$ $(0.21)$ $(0.11)$ ISPM <sub>15</sub> $0.17$ $0.39^{***}$ $0.28^{***}$ $(0.13)$ $(0.15)$ $(0.10)$ ISPM <sub>15</sub> (partner) $0.26$ $0.19^*$ $(0.21)$ $(0.11)$ Transparency $0.42^{**}$ $0.34^*$ $(0.21)$ $(0.21)$ $(0.21)$ Borders $0.42^{**}$ $0.34^*$ $(0.21)$ $(0.21)$ $(0.21)$ Distance $0.13$ $(0.51)$ Distance $-0.31$ $(0.40)$ Colony $3.65^{***}$ $(0.65)$ $R^2$ overall $(0.06; 0.22)$ $(0.07; 0.19)$ $(0.07; 0.25)$ Countries $143$ $140$ $129$ N $1174$ $926$ $893$	I ABLE AT. KUI	yan Exports of	Correc, rea ar	id Spices
Constant       -14.49       -5.04       -13.54         Income $0.57^{****}$ $0.37^{*}$ $0.58^{****}$ $(0.17)$ $(0.21)$ $(0.11)$ ISPM <sub>15</sub> $0.17$ $0.39^{****}$ $0.28^{****}$ $(0.13)$ $0.15$ $(0.10)$ ISPM <sub>15</sub> (partner) $0.26$ $0.19^{*}$ $(0.21)$ $(0.11)$ Transparency $0.42^{***}$ $0.34^{**}$ $(0.21)$ $(0.21)$ $(0.21)$ Borders $3.30^{***}$ $(1.21)$ Language $0.13$ $(0.51)$ Distance $-0.31$ $(0.40)$ Colony $3.65^{***}$ $R^2$ overall $0.23$ $0.19$ $0.28$ (within; between) $(0.06; 0.22)$ $(0.07; 0.19)$ $(0.07; 0.25)$ Countries $143$ $140$ $129$	Dependent variable:			
Income $0.57***$ $0.37*$ $0.58***$ $(0.17)$ $(0.21)$ $(0.11)$ $ISPM_{15}$ $0.17$ $0.39***$ $0.28***$ $(0.13)$ $0.26$ $0.19*$ $(0.21)$ $(0.11)$ $0.26$ $0.19*$ $0.34*$ $(0.21)$ $(0.21)$ $0.34*$ $(0.21)$ $0.21$ $0.21$ $0.21$ $0.21$ $0.21$ $0.22$ $0.13$ $0.51$ <	Dependent variable.	(1)	(2)	(3)
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Constant	-14.49	-5.04	-13.54
$ISPM_{15}$ 0.17 (0.13)       0.39*** (0.15)       0.28*** (0.10) $ISPM_{15}$ (partner)       0.26 (0.19* (0.21)       0.19* (0.21) $ISPM_{15}$ (partner)       0.42** (0.21)       0.34* (0.21) $ISPM_{15}$ (partner)       0.42** (0.21)       0.34* (0.21) $ISPM_{15}$ (partner)       0.34* (0.21)       0.21) $ISPM_{15}$ (partner)       0.34* (0.21)       0.21) $ISPM_{15}$ (partner)       0.34* (0.21)       0.21) $ISPM_{15}$ (0.21)       0.34* (0.21)       0.21) $ISPM_{15}$ (partner)       0.34* (0.21)       0.21) $III$ (0.21)       0.23* (0.21)       0.24* (0.21) $III$ (0.40)       0.28* (0.65) $III$ (0.40)       0.29* (0.07; 0.19)       0.07; 0.25) $III$ (0.40)       0.29* (0.07	Income	0.57***	0.37*	0.58***
$(0.13) \qquad (0.15) \qquad (0.10)$ $ISPM_{15} (partner) \qquad 0.26 \qquad 0.19* \qquad (0.21) \qquad (0.11)$ $Transparency \qquad 0.42** \qquad 0.34* \qquad (0.21) \qquad (0.21)$ $Borders \qquad 3.30*** \qquad (1.21)$ $Language \qquad 0.13 \qquad (0.51)$ $Distance \qquad -0.31 \qquad (0.40)$ $Colony \qquad 3.65*** \qquad (0.65)$ $R^2 \text{ overall} \qquad 0.23 \qquad 0.19 \qquad 0.28 \qquad (0.65)$ $R^2 \text{ overall} \qquad (0.06; 0.22) \qquad (0.07; 0.19) \qquad (0.07; 0.25)$ $Countries \qquad 143 \qquad 140 \qquad 129$		(0.17)	(0.21)	(0.11)
ISPM15 (partner) $0.26$ ( $0.21$ ) $0.19*$ ( $0.11$ )         Transparency $0.42**$ ( $0.21$ ) $0.34*$ ( $0.21$ )         Borders $3.30***$ ( $1.21$ )         Language $0.13$ ( $0.51$ )         Distance $-0.31$ ( $0.40$ )         Colony $3.65***$ ( $0.65$ ) $R^2$ overall (within; between) $0.23$ ( $0.19$ ( $0.07$ ; $0.19$ ) $0.28$ (within; between)         Countries $143$ $140$ $129$	ISPM <sub>15</sub>	0.17	0.39***	0.28***
Transparency $(0.21)$ $(0.11)$ Transparency $0.42^{**}$ $0.34^{*}$ $(0.21)$ $(0.21)$ Borders $3.30^{***}$ $(1.21)$ Language $0.13$ $(0.51)$ Distance $-0.31$ $(0.40)$ Colony $3.65^{***}$ $(0.65)$ $R^{2}$ overall $0.23$ $0.19$ $0.28$ $(within; between) 0.23 0.19 0.28 (0.07; 0.25)  Countries 143 140 129$		(0.13)	(0.15)	(0.10)
Transparency $0.42^{**}$ $(0.21)$ $0.34^{*}$ $(0.21)$ Borders $3.30^{***}$ $(1.21)$ Language $0.13$ $(0.51)$ Distance $-0.31$ $(0.40)$ Colony $3.65^{***}$ $(0.65)$ $R^2$ overall $(0.23)$ $(0.07)$	ISPM <sub>15</sub> (partner)		0.26	0.19*
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Language $(1.21)$ Language $0.13$ $(0.51)$ Distance $-0.31$ $(0.40)$ Colony $3.65^{***}$ $(0.65)$ $R^2$ overall $0.23$ $0.19$ $0.28$ (within; between) $(0.06; 0.22)$ $(0.07; 0.19)$ $(0.07; 0.25)$ Countries $143$ $140$ $129$			(0.21)	(0.21)
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Distance $-0.31$ (0.40)         Colony $3.65***$ (0.65) $R^2$ overall (within; between) $0.23$ (0.19 (0.07; 0.19) (0.07; 0.25)         Countries $143$ $140$ $129$	Language			0.13
Colony $(0.40)$ $R^2$ overall $(0.23)$ $(0.19)$ $(0.28)$ (within; between) $(0.06; 0.22)$ $(0.07; 0.19)$ $(0.07; 0.25)$ Countries $(0.40)$				(0.51)
Colony $3.65***$ (0.65) $R^2$ overall (within; between)       0.23 (0.06; 0.22)       0.19 (0.07; 0.19)       0.28 (0.07; 0.25)         Countries       143       140       129	Distance			-0.31
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$R^2$ overall 0.23 0.19 0.28 (within; between) (0.06; 0.22) (0.07; 0.19) (0.07; 0.25) Countries 143 140 129	Colony			3.65***
(within; between)       (0.06; 0.22)       (0.07; 0.19)       (0.07; 0.25)         Countries       143       140       129	·			(0.65)
(within; between)       (0.06; 0.22)       (0.07; 0.19)       (0.07; 0.25)         Countries       143       140       129				
(within; between)       (0.06; 0.22)       (0.07; 0.19)       (0.07; 0.25)         Countries       143       140       129	$R^2$ overall	0.23	0.19	0.28
N 1174 926 893	Countries	143	140	129
	N	1174	926	893

Note: Robust standard errors of coefficients in parentheses. Superscripts \*, \*\*, \*\*\* correspond to a 10, 5 and 1% level of significance.



#### Kenya

In years of ISPM15 participation, exports of coffee/tea increase by 39%.
This is after controlling for the size of economies and corruption level of trade partner.



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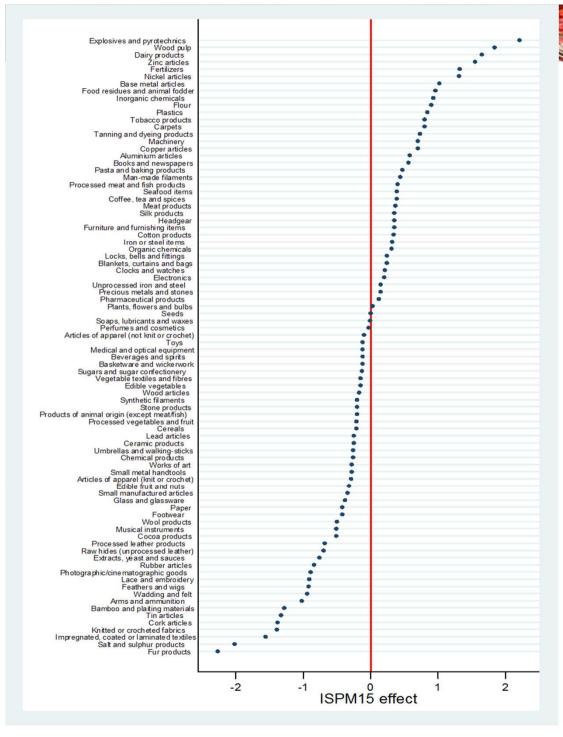
			ind Spices
Dependent variable:	FE	FE	RE
	(1)	(2)	(3)
Constant	-14.49	-5.04	-13.54
Income	0.57*** (0.17)	0.37* (0.21)	0.58*** (0.11)
ISPM <sub>15</sub>	0.17 (0.13)	0.39*** (0.15)	0.28*** (0.10)
ISPM <sub>15</sub> (partner)		0.26 (0.21)	0.19* (0.11)
Transparency		0.42** (0.21)	0.34* (0.21)
Borders			3.30*** (1.21)
Language			0.13 (0.51)
Distance			-0.31 (0.40)
Colony			3.65*** (0.65)
$R^2$ overall	0.23	0.19	0.28
(within; between)	(0.06; 0.22)	(0.07; 0.19)	(0.07; 0.25)
Countries	143	140	129
N	1174	926	893

# International Plant Protection Convention Protecting the world's plant resources from pests

### Kenya

This model allows us to check also for the importance of time-invariant factors.
E.g., negative sign for distance between partners and positive sign for colonial ties.



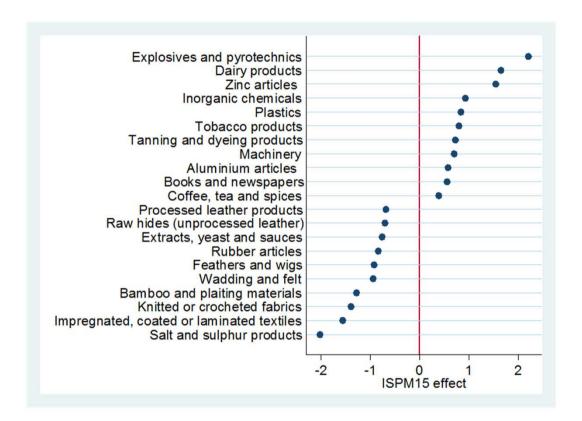




#### **KENYA: ALL EXPORTS**

This graphs gives the (sectorial) distribution of change in export volumes following ISPM15 implementation





#### **KENYA: ALL EXPORTS**

This graphs gives the (sectorial) distribution of change in export volumes following ISPM15 implementation ONLY for those sectors where this change has been **STATISTICALLY** SIGNIFICANT. More than a 200% increase in explosives and pyrotechnics, more than a 200% decrease in salt and sulphur products





	TABLE A4.	Kenvan	<b>Imports</b>	of Electro	onics
--	-----------	--------	----------------	------------	-------

THE DETT.	· 11011 J WII 1111	ports of Electron	
Dependent variable:	FE	FE	RE
Dependent variable.	(1)	(2)	(3)
Constant	-65.90	-64.28	-41.43
Income	1.60*** (0.20)	1.56*** (0.27)	1.25*** (0.11)
ISPM <sub>15</sub>	0.04 (0.16)	0.15 (0.19)	0.30** (0.13)
ISPM <sub>15</sub> (partner)		-0.40 (0.31)	-0.43 (0.30)
Transparency		-0.52* (0.29)	0.30 (0.19)
Borders			-1.72* (1.01)
Language			1.76*** (0.40)
Distance			-1.01*** (0.36)
Colony			0.35 (0.47)
R <sup>2</sup> overall (within; between)	0.23 (0.06; 0.22)	0.41 (0.12; 0.40)	0.51 (0.13; 0.54)
Countries	159	156	142
N	1355	1096	1052

#### Kenya

In years of ISPM15
participation, imports
of electronics increased
(by 15%).
Not only magnitude of
effect varies across
sectors, but in this case
it is also statistically
insignificant.
In this period, Kenya
prefers to import
electronics from
partners who also
comply with ISPM15

Note: Robust standard errors of coefficients in parentheses. Superscripts \*, \*\*, \*\*\* correspond to

a 10, 5 and 1% level of significance.





TABLE B2.	Botswanan	Exports o	f Nickel	Articles

		EE EE	
Dependent variable:	FE	FE	RE
	(1)	(2)	(3)
Constant	-217.71	-23.01	7.34
Income	4.76	0.78	-1.42***
	(4.95)	(0.89)	(0.54)
ISPM <sub>15</sub>	-1.01	1.85***	1.09
101 1111	(1.04)	(0.60)	(0.69)
ISPM <sub>15</sub> (partner)		4.41***	2.32***
131 M <sub>13</sub> (parmer)		(0.56)	(0.75)
		, ,	, ,
Transparency		-9.50***	-1.14
		(1.32)	(1.24)
Borders			16.25*
			(9.14)
Language			-7.05
Language			(6.55)
			, , ,
Distance			8.63***
			(1.16)
Colony			-5.06
Cotony			(5.94)
			` '
D211	0.01	0.01	0.26
$R^2$ overall	0.01	0.01	0.36
(within; between)	(0.18; 0.02)	(0.68; 0.01)	(0.60; 0.49)
Countries	16	16	12
N	48	48	31



#### **Botswana**

In years of ISPM15 participation, exports of nickel articles increase (by 185%).



TABLE CT.	Cameroon in	iports of Macini	iciy
Dependent variable:	FE	FE	RE
Dependent variable.	(1)	(2)	(3)
Constant	-37.32	-33.63	-44.42
Income	0.99*** (0.28)	0.92*** (0.35)	1.17*** (0.10)
ISPM <sub>15</sub>	0.73*** (0.16)	0.76*** (0.19)	0.55*** (0.12)
ISPM <sub>15</sub> (partner)		-0.31 (0.24)	-0.33 (0.28)
Transparency		-0.32 (0.37)	0.25 (0.18)
Borders			0.34 (0.98)
Language			0.57 (0.42)
Distance			-0.28 (0.40)
Colony			2.72*** (0.50)
R <sup>2</sup> overall (within; between)	0.57 (0.19; 0.52)	0.51 (0.17; 0.49)	0.63 (0.16; 0.63)
Countries	151	150	138
N	1437	1182	1121



#### **Cameroon**

In years of ISPM15 participation, **imports of machinery** increased (by 76%).



TABLE D1.	Mozambique	Exports of	f Aluminium	Articles

TABLE D1. Wozamorque Exports of Afunimum Afucles			
Dependent variable:	FE	FE	RE
	(1)	(2)	(3)
Constant	-61.37	-49.70	1.35
Income	1.47 (1.62)	1.23 (1.34)	0.40 (0.29)
ISPM <sub>15</sub>	-0.86 (1.01)	-0.64 (0.97)	-0.05 (0.63)
ISPM <sub>15</sub> (partner)		0.37 (0.72)	0.51 (0.70)
Transparency		0.69 (2.48)	0.94 (0.78)
Borders			-1.24 (1.63)
Language			-0.06 (0.72)
Distance			-1.40 (0.91)
Colony			-2.81** (1.20)
R <sup>2</sup> overall (within; between)	0.06 (0.02; 0.05)	0.13 (0.02; 0.08)	0.26 (0.02; 0.11)
Countries	46	43	41
N	124	116	113



#### Mozambique

In years of ISPM15 participation, exports of aluminium articles decreased (by 64%).



### Micro data

The questionnaire for the WPM treatment facilities gathered data on: the organizational aspect of the wood treatment facility;

the treatment used;

the training received;

the costs related to the wood treatment;

the benefits related to the wood treatment;

other information needed to evaluate the pros/cons of the standard.





## Micro data

Country	Number of WPM treating facilities	Number WPM treating facilities interviewed
Botswana	1	1
Cameroon	26	12
Kenya	19	19
Mozambique	4	3

WPM treating facilities have been reluctant to release financial related data;

WPM treating facilities in Cameroon did not allow the NPPO representatives to interview them.

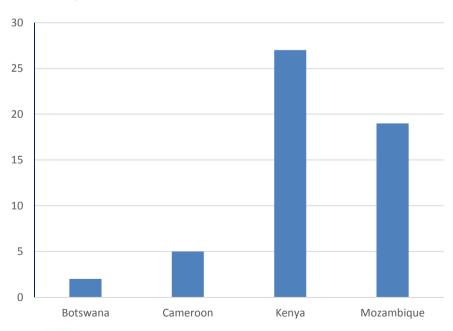




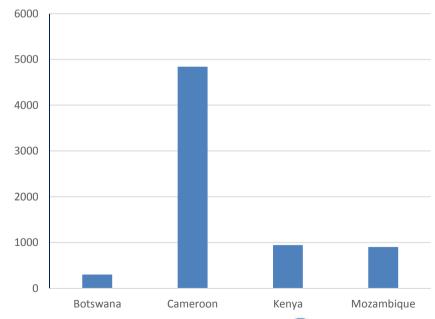
# Micro data: preliminary results

WPM treating facilities varies in size and output produced

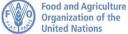
#### Average number of employees



#### Average number of treated WPM per month

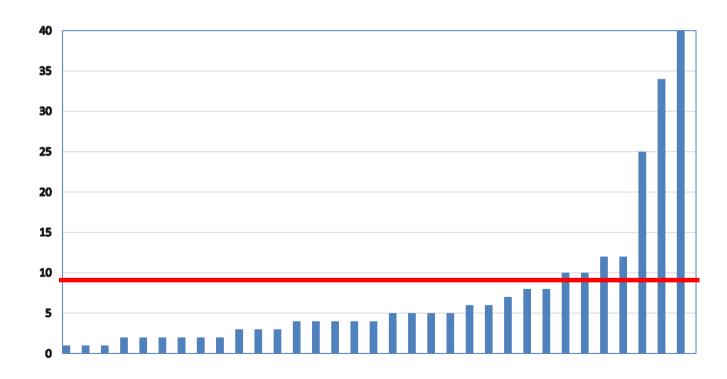






## Increase in the number of employees

WPM treating facilities have recorded an **increase** in the number of employees after the ISPM 15 implementation;





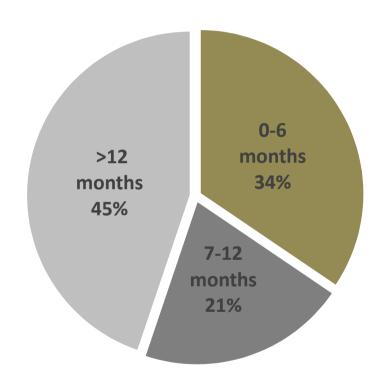


## Time spent to set up the facility

Setting up a WPM treatment facility may take up to **24 months** (time is higher for HT);

WPM treating facilities in Kenya and Mozambique get audited by NPPO at least once a year;

All the WPM treating facilities have agreed that the final customers are the end payers of the treatment.







## Micro data: preliminary results

Confusion about the documents required to receive the NPPO authorization for operating as a WPM treating facility;

22% of the WPM treatment facilities interviewed believes that treated WPMs need to be retreated after a certain number of uses (and 35% are not sure on what to do)...

... despite the fact that all of them had received training (either by the NPPO, by the Ministry of Agriculture or by the IPPC).





## Where to find the final recommendations

All the micro, macro and qualitative findings will be discussed in a regional report and in 4 countries report;

Guidelines manual and policy brief documents;

Short documentary;

The final meeting of the project will be held in July 2017.





## Recommendations and policy implications

Improvements in ISPM 15 implementation should come from several directions;

There is some misunderstanding on the treatment to be used and on the efficacy of the treatment applied;

ISPM 15 stamp should not be replicable;

Repaired WPMs should be better regulated;

Lack of inspections at the import level and for non fruit and vegetables goods;

Investments in HT facilities (or solar panel facilities)?





#### Credit

#### **STDF**

Le Mentec Kenza Roshan Khan Melvin Spreij

#### **IAPSC**

Jean-Baptiste Bahama Nana Sani Flaubert Jean Gérard Mezui M'Ella Zafack Joseph

#### **NPPO Cameroon**

Leku Azenaku Edmond Bigueme



#### **FAO-IPPC**

Marko Benovic

**Dorota Buzon** 

Craig Fedchock

**Brent Larson** 

**Nury Niyazi** 

**David Nowell** 

Ana Peralta

Orlando Sosa

**Leanne Stewart** 

Piotr Wlodarczyk

Jingyuan Xia

#### **NPPO Botswana**

Patience Maware Organization of the United Nations

Hendrick Modiakgotla

### **Contact**

#### **IPPC Secretariat**

AGDI - FAO, Viale delle Terme di Caracalla,

00153 Rome, Italy. Tel: +39-06-5705-4812

E-mail: <a href="mailto:IPPC@fao.org">IPPC@fao.org</a>

Websites: <a href="http://www.phytosanitary.info/">www.ippc.org</a>; <a href="http://www.phytosanitary.info/">http://www.phytosanitary.info/</a>

Elissaios Papyrakis: papyrakis@iss.nl

Luca Tasciotti: lt20@soas.ac.uk



